



### **We're in the business of changing lives**

The QEII Foundation inspires generosity to advance health care at the QEII Health Sciences Centre (QEII) – Atlantic Canada’s leading healthcare institution. Renowned for its innovation and leadership in philanthropy, the Foundation is currently seeking a highly motivated fundraiser to join our dynamic team of professionals full-time as our **Community Partnerships Officer**.

The QEII Foundation encourages and welcomes applications that reflect the diversity of our community. As the ideal candidate you draw energy by building meaningful community relationships that create positive impact for everyone involved. You find yourself consistently uncovering new connections while bringing people and networks together. You are also flexible, able to adjust your work plans to take advantage of new or unexpected opportunities on the fly. Your passion inspires those around you, and you are thriving in a day-to-day that is never the same. You are creative, detail oriented, you dig deep for solutions to overcome challenges in a fast-paced environment, all with an infectious sense of enthusiasm and a smile. Sound like you? Read on.

### **Join our team of passionate and dynamic fundraising professionals**

Reporting to the Senior Manager, Events & Partnerships, the **Community Partnerships Officer** position requires a driven and enthusiastic fundraising professional. You will lead, strategize, plan and execute community partnerships program priorities, playing a leading role in growing a dynamic community portfolio and maximizing mission impact as part of one of the largest healthcare fundraising campaigns - \$100 million – in the region. You will lead the path for growth within the community giving portfolio, with a strategic focus on:

- increasing community-based fundraising opportunities, including peer-to-peer, third party events and group giving,
- developing and supporting business fundraising and partnership opportunities, including corporate fundraisers, cause related marketing programs, and other mutually beneficial partnerships, and
- building a community influencer network to drive program reach and mission impact across Nova Scotia.

### **Qualifications that play to your strengths**

- Bachelor’s Degree in Business, Marketing, Public Relations, or equivalent field.
- A minimum of 3-8 years of experience in a fundraising, business development or community engagement role, or equivalent related industry.
- Builds constructive working relationships characterized by a high level of acceptance, cooperation, mutual respect, and share accountability and responsibility for program success.
- Promotes cooperation and commitment within a team to achieve goals and deliverables.

- Demonstrated interpersonal skills that support an ability to build meaningful relationships quickly with external audiences, as well as negotiate, consult, and collaborate.
- Strong communication skills that lead to confident articulation of knowledge and ideas to both internal and external audiences, including being comfortable with public speaking roles and leading collaborative discussions among teams and volunteers.
- Must be flexible, show initiative, and have a results-driven philosophy with the ability to problem-solve; unflappable in the face of multiple challenges, highly motivated, disciplined work ethic, a competitive spirit, and a proven ability to lead complex projects.
- Demonstrated project management skills that support an ability to plan, manage competing timelines, organize, coordinate, manage internal and external resources, prioritize, and make informed decisions as it relates to portfolio and organizational goals.
- Knowledge of marketing, peer-to-peer, and fundraising principles considered a strong asset.
- A working knowledge of Raiser's Edge or other fundraising software, as well as peer-to-peer fundraising platforms, considered a strong asset.
- Access to a vehicle is required for this role.

The salary range for this position is based on a \$58,000-\$65,000 annual salary, dependent upon your relevant qualifications and experience. The QEII Foundation offers a highly collaborative and supportive atmosphere, the opportunity for professional growth and development, and a competitive benefits package. The QEII Foundation is an equal opportunity employer.

Please forward a cover letter and resume (one PDF file) to [shelley@hronthego.ca](mailto:shelley@hronthego.ca), noting 'QEII Foundation candidate submission – Community Partnerships Officer' in the subject line. Application deadline is April 27, 2022.

### **About the QEII Foundation**

The QEII Foundation is a non-profit charitable organization established to strengthen the QEII Health Sciences Centre's ability to provide health care of the highest quality. With financial support from all levels of the community, the QEII Foundation helps fund new technologies, medical research, innovation and professional education that contribute to life-changing moments experienced every day by patients and their loved ones at the QEII. The QEII Foundation is in the early stages of Atlantic Canada's largest fundraising campaign for health care and are fortunate to be working with some of the region's most passionate business and community leaders.

[QE2Foundation.ca](http://QE2Foundation.ca)