# Our year. Your impact.

## March 31, 2017 FINANCIAL STATEMENTS



### Contents

	Page
Independent auditor's report	1
Statements of revenue, expenses and fund balances	2
Balance sheet	3
Statement of cash flows	4
Notes to the financial statements	5-12



### Independent auditor's report

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### To the members of **Queen Elizabeth II Health Sciences Centre Foundation**

We have audited the accompanying financial statements of the Queen Elizabeth II Health Sciences Centre Foundation (the "Foundation"), which comprise the balance sheet as at March 31, 2017, and the statements of revenue, expenses and changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Queen Elizabeth II Health Sciences Centre Foundation as at March 31, 2017 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Grant Thornton LLP

Chartered Professional Accountants Licensed Public Accountants

Halifax, Canada June 28, 2017

2017

2016

### Statements of revenue, expenses and fund balances

Years ended March 31

				2017	2016
	Endowment	Designated	Undesignated		
	fund	fund	fund	Total	Total
Revenue					
Annual giving	\$ 17,349	\$ 538,146	\$ 849,095	\$ 1,404,590	\$ 1,278,177
Planned giving	25,000	960,414	513,521	1,498,935	1,149,155
Major gifts	50,000	5,347,362	9,874	5,407,236	2,644,719
Fund development	12,000	986,924	7,837	1,006,761	876,908
Special events (note 6)	-	1,194,133	22,289	1,216,422	1,359,692
Gaming, net (note 7)	-	-	6,439,478	6,439,478	6,578,451
	104,349	9,026,979	7,842,094	16,973,422	13,887,102
Expenses					
Fundraising					
Annual giving	-	-	477,898	477,898	459,654
Planned giving	-	-	359,254	359,254	336,234
Major gifts	-	-	548,884	548,884	735,630
Special events (note 6)	-	399,059	212,522	611,581	536,343
Administrative					
Administration	-	-	1,988,020	1,988,020	1,925,086
Public education	-	-	704,019	704,019	703,122
Donor recognition	-	-	176,003	176,003	245,515
		399,059	4,466,600	4,865,659	4,941,584
Excess of revenue over expenses					
before other income	104,349	8,627,920	3,375,494	12,107,763	8,945,518
Other income					
Investments, net (note 8)	2,414,368		1,266,378	3,680,746	(117,828)
Excess of revenue over expenses	\$ 2,518,717	\$ 8,627,920	\$ 4,641,872	\$ 15,788,509	\$ 8,827,690
Fund balances, beginning of year	28,490,886	25,357,137	7,813,455	61,661,478	62,787,226
Fund balances, beginning of year	20,490,000	25,557,157	7,013,455	01,001,478	02,101,220
Excess of revenue over expenses	2,518,717	8,627,920	4,641,872	15,788,509	8,827,690
Re-measurement of employee					
future benefit	-	-	56,367	56,367	-
Fund disbursements (note 9)	(861,976)	(6,807,359)	(5,008,466)	(12,677,801)	(9,953,438)
Interfund transfers (note 10)	(3,862)	2,062,293	(2,058,431)		
Fund balances, end of year	\$ 30,143,765	\$ 29,239,991	\$ 5,444,797	\$ 64,828,553	\$ 61,661,478

See accompanying notes to the financial statements.

### **Balance Sheet**

Years ended March 31				2017	2016
	Endowment	Designated	Undesignated		
	fund	fund	fund	Total	Total
Assets					
Current					
Cash	\$-	\$ 7,546,130	\$ 6,342,348	\$ 13,888,478	\$ 12,071,021
Cash held for lottery	-	-	2,997,552	2,997,552	2,524,470
Pledges receivable (note 3)	750	1,971,780	261,977	2,234,507	2,111,545
Receivables and other	6,042	79,237	452,824	538,103	425,660
Prepaids	-	294	89,750	90,044	191,105
	6,792	9,597,441	10,144,451	19,748,684	17,323,801
Pledges receivable (note 3)		2,616,753	187,180	2,803,933	2,933,821
Investments, at market value (note 4)	30,322,857	17,259,949	-	47,582,806	44,602,112
Capital assets (note 5)	-		404,175	404,175	105,922
	\$ 30,329,649	\$ 29,474,143	\$ 10,735,806	\$ 70,539,598	\$ 64,965,656

### Liabilities and fund balances

#### Liabilities

Current					
Unearned revenue	\$-	\$ 6,197	\$ 3,316,924	\$ 3,323,121	\$ 2,519,471
Payables and accruals Payable and accrual to Queen	185,884	49,050	99,385	334,319	184,397
Elizabeth II Health Sciences					
Centre	-	178,905	1,296,695	1,475,600	32,175
	185,884	234,152	4,713,004	5,133,040	2,736,043
Employee future benefits (note 11)	-	-	578,005	578,005	568,135
Fund balances	30,143,765	29,239,991	5,444,797	64,828,553	61,661,478
	\$ 30,329,649	\$ 29,474,143	\$ 10,735,806	\$ 70,539,598	\$ 64,965,656

Commitments (see note 12)

On behalf of the Board

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Trustee

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See accompanying notes to the financial statements.

		Statement of cash flows
2016	2017	Years ended March 31
		Increase (decrease) in cash
		Operating
\$ 8,827,690	\$ 15,788,509	Excess of revenue over expenses
(9,953,438)	(12,677,801)	Fund disbursements
-	56,367	Remeasurement of employee future benefits
-	76,390	Amortization
2,073,986	(1,619,925)	Realized income and gains on investments
(1,978,906)	(2,106,084)	Unrealized change in market value of investments
(1,030,668)	(482,544)	
		Changes in non-cash working capital
879,368	(105,517)	Pledges and accounts receivable
(24,854)	101,061	Prepaids
(1,664,028)	803,650	Unearned revenue
62,765	149,922	Payables and accruals
22,191	1,443,425	Payable to Queen Elizabeth II Health Sciences Centre
75,941	9,870	Employee Future Benefits
(648,617)	2,402,411	Subtotal
(1,679,285)	1,919,867	
		Investing
738,878	745,316	Net withdrawals from investments
-	(374,644)	Investment in capital assets
1,659,029	(473,082)	Net change in cash held for lottery
2,397,907	(102,410)	
718,622	1,817,457	Net increase in cash
		Cash
11,352,399	12,071,021	Beginning of the year
\$ 12,071,021	\$ 13,888,478	End of the year

See accompanying notes to the financial statements.

Notes to the financial statements

March 31, 2017

### 1. Nature of operations

The Queen Elizabeth II Health Sciences Centre Foundation (the "Foundation") is a not-for-profit organization established to raise and receive funds to support patient care, education and research at the Queen Elizabeth II Health Sciences Centre (the "Health Centre"). The Foundation is a registered trust under the Income Tax Act and as such, is not subject to income tax.

### 2. Summary of significant accounting policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO"). The significant policies are detailed as follows:

### Fund accounting

The Foundation follows the Restricted Fund method of accounting for donations.

The Designated Fund, representing amounts received from donors and special events, is to be used to provide grants toward expenditures for hospital programs, equipment needs and other payments as specified by the donor on the receipt of the contributions.

The Undesignated Fund represents amounts for which a specific purpose has not been identified by the donor and includes Funds which have been internally restricted by the Foundation's Board of Trustees to be used for specific purposes compatible with the objectives of the Foundation.

The Endowment Fund represents amounts received where the donor has specified that the resource contributed be permanently maintained, as well as amounts transferred as approved by the Board of Trustees to be held for endowment purposes. Investment income generated on endowments must be used in accordance with the various purposes established by the donor or the Board of Trustees. The Foundation has established an Endowment Management policy that limits the amount of income that may be expended in order to protect the purchasing power of the capital base of endowments while achieving stability in year-to-year spending.

### **Revenue recognition**

Unrestricted donations are recognized as revenue of the Undesignated Fund when received. The gross amount of gaming revenue received for lottery ticket sales, net of any expenses incurred to date, is recorded as cash held for lottery and unearned revenue until the lottery draw occurs and the remaining expenses are paid.

Restricted donations are recognized as revenue of the Designated Fund. Donations are considered restricted when specifically restricted by the donor and when received for a specific campaign.

Contributions where the capital resource is to be maintained permanently are recognized as revenue of the Endowment Fund.

Pledges are recorded as receivables at the time they are pledged net of allowances for amounts not considered collectible.

Licensing fees are recognized as revenue of the undesignated fund when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

### Notes to the financial statements

### March 31, 2017

#### 2. Summary of significant accounting policies (continued)

#### **Capital assets**

Capital assets are recorded at cost and amortized using the straight-line method over the estimated useful lives of the assets as follows:

Leasehold improvements Office equipment and furniture Computer equipment Remaining lease term 5 years 5 years

#### **Financial instruments**

Financial instruments are recorded at fair value on initial recognition. Financial instruments that are quoted in an active market such as equities and bonds are subsequently measured at fair value. All other financial instruments are subsequently measured at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Foundation has elected to carry investments in pooled funds at fair value with changes in fair value recognized in net income in the period in which they arise. Fair value is measured as the closing price of an investment on an active quoted market.

Investments in pooled funds with underlying investments in equities or bonds and debentures or short term deposits and cash are valued based on the latest unit values supplied by the external pooled fund investment manager. This represents the Foundation's proportionate share of underlying net assets at fair value determined using closing market prices.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs. These costs are amortized using the effective interest rate method.

The financial instruments measured at amortized cost are cash, cash held for lottery, pledges receivable, receivables and other, and payables and accruals.

For financial assets measured at cost or amortized cost, the Foundation regularly assesses whether there are any indications of impairment. If there is an indication of impairment, and the Foundation determines that there is a significant adverse change in the expected timing or amount of future cash flows from the financial asset, it recognizes an impairment loss in the statement of operations. Any reversals of previously recognized impairment losses are recognized in operations in the year the reversal occurs.

All undesignated and designated investment income earned is recognized as revenue of the Undesignated Fund. Endowment investment income is recognized as revenue of the Endowment Fund.

Investments are subject to interest, currency and credit risk. These risks are mitigated through the use of professional investment managers and appropriate asset, sector and geographic allocations.

### Notes to the financial statements

March 31, 2017

#### 2. Summary of significant accounting policies (continued)

#### Use of estimates

Management reviews the carrying amounts of items in the financial statements at each balance sheet date to assess the need for revision or any possibility of impairment. Many items in the preparation of these financial statements require management's best estimate. Management determines these estimates based on assumptions that reflect the most probable set of economic conditions and planned courses of action. These estimates are reviewed periodically and adjustments are made to net income as appropriate in the year they become known. Items subject to significant management estimates include the allowance for pledge receivables, unfunded pension plan liabilities, and fair value of investments.

#### Donated materials and services

Donated materials and services are recorded in the financial statements when the fair value of these items can be reasonably estimated. The Foundation has recognized \$228,320 (2016 - \$197,000) as donated materials and services during the year. Donated materials included in capital assets for the Health Centre such as equipment and furniture, as well as advertising, media coverage, and promotional items.

#### Cash

Cash in the bank is currently in an interest bearing account yielding interest at prime less 1.75% for closing daily balances.

#### Employee future benefits

The Foundation has a multi-employer defined benefit plan and registered retirement savings plan, both of which have been accounted for as defined contribution plans.

The Foundation also has a Supplemental Employee Pension Plan, for which it accrues the estimated liability payable in subsequent years according to its policy. The retirement benefit is actuarially determined using the projected benefit method prorated on service.

### 3. Pledges receivable

Pledges receivable are recorded net of write-offs and allowances for amounts not considered collectable as follows:

	2017	2016
Pledges Receivable	\$ 5,517,332	\$ 5,307,478
Allowances	(478,892)	(262,112)
Pledges receivable, net of allowances	\$ 5,038,440	\$ 5,045,366
Comprised of:		
Current portion	\$ 2,234,507	\$ 2,111,545
Long term	2,803,933	2,933,821
	\$ 5,038,440	\$ 5,045,366
Continuity of allowances:		
Balance, beginning of year	\$ 262,112	\$ 341,002
Write-offs	(139,337)	(123,940)
Increase in allowances	356,117	45,050
Balance, end of year	\$ 478,892	\$ 262,112

Pledges recognized in revenue during the year totalled \$4,038,849 (2016 - \$2,347,915).

Notes to the financial statements

March 31, 2017

### 4. Investments, at fair value

The Foundation invests in accordance with its investment policies approved by the Board of Trustees. The policies provide financial objectives, asset mix and permitted investment guidelines for each investment account type. The Foundation invests primarily in pooled funds managed by external investment managers.

The nature and fair value of the underlying investments held within these pooled funds, for each investment account type, are as follows:

	2017	2016
Designated		
Cash and short term deposits	\$ 2,460,411	\$ 2,567,821
Bonds and debentures	8,066,218	7,241,486
Equities	6,733,320	6,280,530
	17,259,949	16,089,837
Endowment		
Cash and short term deposits	1,272,888	1,981,602
Bonds and debentures	13,093,680	11,803,444
Equities	15,956,289	14,727,229
	30,322,857	28,512,275
	\$ 47,582,806	\$ 44,602,112

Investment Manager quarterly management fees are paid in accordance with Investment Management Agreements. The quarterly fees are calculated using a decreasing sliding scale percentage (0.75% - 0.20%) based on market value. In 2017, the total investment management fees paid were \$326,639 (2016 - \$309,627).

5. Capital assets			2017	2016
	Cost	Accumulated amortization	Net book value	Net book value
Leasehold improvements Office equipment and furniture Computer equipment	\$ 268,102 196,793 164,458	\$ 22,253 76,097 126,828	\$ 245,849 120,696 37,630	\$ 22,971 34,134 48,817
	\$ 629,353	\$ 225,178	\$ 404,175	\$ 105,922

### Notes to the financial statements

March 31, 2017

### 6. Special events

	Gifts in kind	Cash	2017	2016
Revenue				
Ride for Cancer	\$ 129,000	\$ 549,409	\$ 678,409	\$ 247,736
Community Initiatives		406,893	406,893	560,486
Heart Heroes	29,000	102,120	131,120	34,280
Night of Discovery	-	-	-	517,190
	158,000	1,058,422	1,216,422	1,359,692
Expenses				
Ride for Cancer	129,000	147,631	276,631	77,933
Community Initiatives	-	102,454	102,454	80,198
Heart Heroes	29,000	43,492	72,492	9,101
General	-	160,004	160,004	43,151
Night of Discovery	-	-	-	325,960
	158,000	453,581	611,581	536,343
Excess of revenue over expenses				
from Special events	\$ -	\$ 604,841	\$ 604,841	\$ 823,349

### 7. Gaming

	2017	2016
Revenue		
Lifestyles Lottery	\$ 9,016,729	\$ 8,977,860
Home Lottery	9,009,826	9,052,021
Workin' To Win	110,360	111,800
	18,136,915	18,141,681
Expenses		
Lifestyles Lottery	5,754,715	5,785,291
Home Lottery	5,885,125	5,720,889
Workin' To Win	54,608	54,118
Gaming Administration	2,989	2,932
	11,697,437	11,563,230
Excess of revenue over expenses from gaming	\$ 6,439,478	\$ 6,578,451
8. Investments	2017	2016
Revenue	\$ 4,007,385	\$ 191,799
Expenses	326,639	309,627
	\$ 3,680,746	(\$ 117,828)

### Notes to the financial statements

March 31, 2017

### 9. Fund disbursements

The following significant items were included as disbursements from the various funds.

	2017	2016
Undesignated Fund		
Pyxis Units	\$ 2,053,628	-
Anesthesia Monitoring System	864,145	-
Linear Accelerators	621,715	1,791,393
Translating Research into Care	322,000	-
Operating Room Equipment	209,871	-
Orthopedic Surgical Tools	183,993	-
Atlantic Canada Clinical Research Unit (ACCRU)	112,500	200,000
Cardiac Monitoring and Cardio Lab Equipment	106,274	-
High Resolution Unltrasound	77,939	-
Digital Mobile C-Arm	64,094	-
Sterilizers	36,180	324,926
Slit Lamp with Tononmeter	-	229,625
Next Generation Sequencing	-	217,170
Electron Microscope/Camera/Tissue Processor	-	162,746
Echocardiography Machine	-	104,036
Cystoscopy Table	-	101,993
Other disbursements	356,127	649,084
	5,008,466	3,780,973
Designated Fund		
Academic Neurosciences Project	1,777,385	135,221
Rehabilitation Pool	1,015,070	1,324,312
Breast Cancer Research	300,000	300,000
Ride for Cancer	272,639	-
Radiation Wait Times Project	206,430	-
Electrophysiology Laboratory	200,375	-
Clinical Preoperative Equipment	169,515	168,948
Jordan Boyd Celebrity Challenge	130,000	-
Geriatric Medicine Research	71,957	128,114
Mental Health (Staying Connected)	-	78,686
Pancreatic Cancer Research Grants	-	198,233
Other disbursements	2,663,988	2,898,795
	6,807,359	5,232,309
Endowment Fund	861,976	940,156
	\$ 12,677,801	\$ 9,953,438

Notes to the financial statements

March 31, 2017

### 10. Interfund transfers

During the year, funds were transferred between the Undesignated, Designated, and Endowment Funds as follows:

	Endowment	Designated	Undesignated
Rehabilitation Project	\$-	\$ 875,000	(\$ 875,000)
Simulation-Based Learning Centre	-	200,000	(200,000)
Academic Neuroscience Program	-	118,000	(118,000)
Other Transfers	(3,862)	869,293	(865,431)
Total interfund transfers	(\$ 3,862)	\$ 2,062,293	(\$ 2,058,431)

Interfund transfers for the 2017 fiscal year consisted of a transfer from the Undesignated Fund to the Designated Fund for the Rehabilitation Project, the Simulation-Based Learning Centre and the Academic Neurosciences Program.

### 11. Employee pension plan benefits

The Foundation has an RRSP matching agreement with select employees employed prior to March 1, 2007. The Foundation will match an employee's RRSP contribution up to a maximum of 5% of the employee's salary.

The Foundation is a member of a multi-employer defined benefit pension plan administrated by Health Association Nova Scotia ("HANS"). The most recent actuarial valuation was conducted on July 1, 2014 for the March 31, 2014 year end and indicated a funding ratio of 101%. Existing employees that are enrolled in the RRSP matching agreement can choose to join the Nova Scotia Health Employees Pension Plan ("NSHEPP") or stay with the original Plan. New employees, after March 1, 2007, must join the NSHEPP.

During 2002, the Foundation established an unfunded Supplemental Pension Plan arrangement also administered by HANS, covering certain of its senior management employees. The benefits are based on years of service and final average salary. The most recent actuarial valuation for funding purposes on this plan was conducted on April 13, 2017 for the March 31, 2017 year end.

The total cost for these plans recognized in the current year is \$239,531 (2016 - \$299,804).

The funded status of the Supplemental Pension Plan is as follows:

	2017	2016
Accrued benefit obligation and liability	\$ 578,005	\$ 568,135

The Foundation has sufficient undesignated net assets to meet the current obligations of the Supplemental Pension Plan.

Notes to the financial statements

March 31, 2017

### 12. Commitments

The Foundation leases office space under an operating lease which expires on April 30, 2026. The minimum lease commitments relating to this for the next five years are as follows:

2018	\$ 151,772
2019	151,772
2020	151,772
2021	151,772
2022	151,772

The Foundation issues non-binding multi-year commitments to the QEII Health Sciences Centre (Nova Scotia Health Authority) to support the purchase of equipment and technology, improve patient care and support and fund research and education initiatives. The total of these commitments at March 31, 2017 is \$4,353,766.

### 13. Comparative figures

Certain comparative figures for the March 31, 2016 period have been reclassified from those previously presented to conform to the financial statement presentation adopted for 2017.



### About the QEII Foundation

The QEII Foundation inspires generosity to advance health care at the QEII Health Sciences Centre. With financial support from all levels of the community, the QEII Foundation helps fund new technologies, medical research, innovation and professional education that contribute to life-changing moments experienced every day by patients and their loved ones. By working together with people who share a vision of better health, the Foundation strengthens care delivered at the QEII, improving the health and lives of Atlantic Canadians.